

September 16, 2011

TO: 2012 North Dakota Angus State Select Contributors

Subject: Selection, Sale Entries and Deadlines

Plans are well underway for the Annual North Dakota Angus State Select Sale to be held at the Kist Livestock Auction on Saturday, January 7, 2012.

We will again be selecting for this years sale offering. If you are interested in participating and would like us to stop for an evaluation, please contact Emily & Nathan Spickler by September 23, 2011 – their phone numbers are: 701-674-3169 or 701-650-8841.

We would welcome your participation in this important Angus event, and should you have selected animals for this sale – we have listed some of the entry guidelines.

1. **Entry deadline for pedigrees, information and photos will be November 7, 2011. (Photos could be sent later if time is needed to get them.)**
2. Entry fees are \$100 per head for the first 2 head, then \$50 per head for each additional.
3. In order to print a timely catalog, we will need the following information provided to our office: Copies of pedigrees, AHIR data (weights, ratios, dam's production, etc.), EPDs, general footnote information – including any pertinent pedigree information and breeding information – (including A.I. date and/or pasture breeding dates, service sires, pregnancy check and safe to dates.) Good quality pictures may also be included or emailed but are subject to sale manager's approval.
4. We would appreciate your cooperation by providing us with your American Angus Association member number and password, if you have not already done so. Your password (which will remain confidential) allows the sale management staff to get the information needed for catalog preparation without making numerous phone calls.
5. Consignors will be asked to sign a sale agreement form which explains that sale commission will be charged on any floor prices or reserved bids at the final price the lot goes out the ring at, either sold or unsold and pay the appropriate sale expense.

Please send in your completed entry forms today. If you have any questions, please feel free to contact our office.

Thank you in advance for your participation.

Sincerely,

Al Conover

Nathan & Emily Spickler

Al Conover
Conover Auction Service Inc

Nathan & Emily Spickler
ND Angus Association

Enclosures